

MDRT®  
ANNUAL MEETING  
**2012**  
ANAHEIM

# MDRT Special Offer to NAILBA Members – 2012 Annual Meeting

**NAILBA MEMBERS ARE INVITED TO TAKE ADVANTAGE OF A SPECIAL OFFER: EXPERIENCE THE MDRT ANNUAL MEETING — AND BRING YOUR PRODUCERS WITH YOU.**

As a NAILBA member, you can attend the entire MDRT Annual Meeting, meet the leadership of MDRT and allow your producers to take advantage of some of MDRT's most exclusive events, without having to qualify, as follows:

- If you bring three or four producers, NAILBA members and their guests pay \$695 per person.
- If you bring five or more producers, NAILBA members can attend for free, and their guests pay \$695 per person.

The MDRT Annual Meeting will be held in Anaheim, California, June 10–13, 2012. For more information, visit [www.mdrt.org](http://www.mdrt.org).

## **SOME OF YOUR PEERS WHO ATTENDED IN 2011 SAID:**

“I’ve been taken to a different level by MDRT, and I am putting processes in place to ensure that my producers become members and experience this as well.”

- Christi Daughenbaugh, chief operating officer, Borden Hamman Agency, Texas

“If the future of our industry is to have any similarity to the past, the spiritual quality of MDRT must be brought into the independent channel.”

- Bill Zimmerman, president, LifePro, California

“I don’t have the fear of losing producers to my competition. Every day I have to prove to my producers why doing business with me will translate into more income for them. I use MDRT to help me do that.”

- Greg Morabito, CEO, Alpine Brokerage, New Jersey

“MDRT and BGA organizations could work together in solving some of the big issues facing the insurance industry.”

- Tim Klusas, president and CEO, The Marketing Alliance, Missouri

For more information, contact Leonard Gold, CLU, membership development manager, at [lgold@mdrt.org](mailto:lgold@mdrt.org) or +1 (847) 993-4917.



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