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**FOR IMMEDIATE RELEASE**

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**Fairfax, Virginia**—The National Association of Independent Life Brokerage Agencies (NAILBA) has announced its 2003 board of directors. The board members are:

Jack Dewald, CLU, RHU	Agency Services, Inc.
John W. Felton, IV	Tennessee Brokerage Agency
Cindy Gentry CLU, ChFC	Brown & Brown Associates/LifeMark
David Lea, III	Brokers' Service Marketing Group
Matthew McAvoy	Target Insurance Services, Inc.
Timothy McKenna, CLU	The Marketing Alliance
Kevin Merz	The Merz Agency, Inc.
Edward Murray	Murray and Zuckerman, Inc.
H.Alan Palmer, CSA	The Palmer Agency
Walter Ramsey	ASA Group
Lynn E. Williams, CLU, ChFC	Flynn Associates/LifeMark
Barry Wolfe	Centrelink Insurance and Financial Services

“In 2003, the board plans to further the implementation of the strategic plan. This focus will enable NAILBA to expand upon its past success and establish NAILBA as a recognized leader in the brokerage industry,” says Dewald, 2003 chairman of the board.

As the Association's 2002 meetings committee chair, Dewald was instrumental in the record-breaking success of its FOCUS conference and 21<sup>st</sup> Annual Meeting. He has served on NAILBA's board since 1999. Other officer appointments include Gentry as chair-elect, Merz as treasurer and McAvoy as secretary. Edward Murray is the immediate past chair.

NAILBA's board of directors is responsible for governing the strategic direction of the organization, ensuring its financial resources and setting policy. For more information about NAILBA's 2003 board of directors, visit [www.nailba.org](http://www.nailba.org) or contact Alicia Luton at 703-383-3081.

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*The National Association of Independent Life Brokerage Agencies (NAILBA) is a nonprofit trade association with 300 member agencies in the US and Canada, representing 100,000 producers*

*who deliver more than one billion dollars in first-year life insurance premium annually. NAILBA is dedicated to fostering the growth of its member agencies by providing educational resources, industry standards and a collective voice for legislative and regulatory efforts. Each of NAILBA's members commits to a statement of responsibilities to ethically and responsibly serve their clients' best interests. For more information about NAILBA, visit [www.nailba.org](http://www.nailba.org).*